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## **SECTION 1 – PRESENTATION OF THE COMPANY**

### **1.1 – PRESENTATION OF THE COMPANY**

INFOR a private institution that involves nowadays more than 250 institutional and economic partners, public and private, joining academic skills with concreteness, pragmatism and professionalism. All the typical requirements that are needed in the consultancy and company sectors, that require to hold a network of relationships in the research and innovation areas in order to be able to compete in an ever complex and global market. The objective of INFOR is to be recognized as a pole leader in training management that puts together the emerging tendencies of company management, either theory or practice, taking into account the needs of the companies and of the territory. With this object in view, INFOR holds constant relationships with companies and public institutions to analyze the training needs, adapt and anticipate the evolution of professional profiles.

### **1.2 – ACTIVITY OF THE COMPANY**

INFOR offers training services for the creation, the development and the update of professional, managerial and enterprising skills of the individuals, companies and organizations. The offer of training program is very diversified and is implemented to meet any kind of exigency. INFOR offers a full range of services, from project implementation and realization, to monitoring and evaluation, with the collaboration of highly qualified teachers: academic and professional teachers with technical background and a high-level didactic capacity. INFOR provides for company courses in all kind of subjects or alternatively proposes financed courses when available, helping the companies in the process of obtaining and managing the facilitations.

### **1.3 – KEY PROJECTS/KNOWLEDGE AREAS**

INFOR has always given a major importance to telework, considered as a very innovative way of introducing the necessary touch of flexibility and modernisation for better job quality conditions, investing over the years in different financed projects to develop actions of orienteering, tutorship and experimentation of telework, with particular regards to Equal Opportunities. INFOR is now aiming on **Business Study Tour**, a unique training program that puts together business, training program and tourism. INFOR has good relations with companies, institutes, universities and public institutions; and therefore is a good support in organizing visit programs, providing for classrooms, teachers and didactic facilities and guaranteeing assistance to groups through tutors and interpreters.

### **1.4 – INTERNATIONAL PARTNERSHIPS**

In the area of the financed projects, INFOR has a tight partnership with many international institutes in particular in Romania with: the Provinces of Harghita, Covasna, Mures, Alba Iulia, the employment agency of Covasna, Brasov, Mures, Alba and Hunedoara, Brasov development agency, the University of 1 December 1918, AGROMRO Association, Province of Caras, SC B'ART Consulting Srl, Chamber of Commerce of Caras. In the sector of other international projects, the last important partnership included Krajska hospodarska komora (CZ), Institut fur berufliche Bildung DV (DE), Csongrád Megyei Kereskedelmi (HU), Kauno Technologijos Universiteto (LT), CINOP (NL), Cámara Oficial de Comercio de Castellon (ES), University College for the Creative Arts, (UK), University of Exeter (UK)

## SECTION 2 – SELECTED INTERNATIONAL EXPERIENCES

COUNTRY	PROJECT	DATE	FUNDING AGENCY
ROMANY	<p>Progetto <b>"Noi oportunitati de ocupare in mediul rural prin tele work"</b></p> <p>The project is mainly finalized to offer new insertion opportunities and improve the quality job conditions of 792 youths leaving in the rural areas of the provinces of Harghita, Mures, Covasna, Brasov, Alba Iulia and Hunedoara, through the use of opportunities offered by the most update instruments of the Information and Communication Technologies (ICT). The project will be concluded on November 2011 and forecasts the creation of 11 telework centres in the interested Romanian provinces.</p>	<p><b>FROM</b> 19/11/08 <b>TO</b> 31/10/11</p>	European Social Fund through Sectorial Operational Programme – Human Resources (ESF DRU - ROMANY) 2007 – 2013
ROMANY	<p>Progetto <b>"Telemunca: oportunitate de revalorizare a zonelor rurale"</b></p> <p>The project is mainly finalized to offer new insertion opportunities and improve the quality labour conditions of 108 youths leaving in the rural areas of the provinces of Caras Severin, through the use of opportunities offered by the most update Information and Communication Technologies (ICT) and telework . The project will be concluded on November 2012 and forecasts the creation of 2 telework centres.</p>	<p><b>FROM</b> 01/11/09 <b>TO</b> 31/10/11</p>	European Social Fund through Sectorial Operational Programme – Human Resources (ESF DRU - ROMANY) 2007 – 2013
ROMANY	<p>Progetto <b>"Incepe-ti cariera din studentie!"</b></p> <p>The project aims to increase the success chances of the graduating students in their transition from school to the labour market, providing them a full practical coaching programme. Of the 590 students that took part in the project, 84 will travel to Italy to perform a 2-3 week long study tours. INFOR will provide for the logistical support and organize study visits in Italian companies dealing with marketing, tourism or informatics.</p>	<p><b>FROM</b> 01/09/2009 <b>TO</b> 30/08/2011</p>	European Social Fund through Sectorial Operational Programme – Human Resources (ESF DRU - ROMANY) 2007 – 2013
UNITED KINGDOM	<p><b>The Project "e-Assessment of Learning Needs in SMEs"</b> is a pilot initiative that has involved thirteen partners from 9 European countries.</p> <p>The objective of the project was to develop a diagnostic instrument of evaluation and – in this case: a software – through which teachers, students and project makers working in small and medium enterprises, would be able to assess their own competences and training needs, in such a way as to make learning success be based on real exigencies of every participant.</p>	<p><b>FROM</b> 01/10/04 <b>TO</b> 30/09/2007</p>	Leonardo da Vinci Programme

VIETNAM	<p>Project <b>“Research and Training Capacity Strengthening in Food Technology and Agrarian Technologies for the Hanoi and Thai Nguyen University”</b></p> <p>The aim was to assist the two Vietnamese Universities to accelerate their respective areas of interest (agro-industry and micro-propagation) through the comparison with some Italian realities and giving them the right support to spread those competences in their country. INFOR has organized some visit programs where delegates of the two universities have taken part.</p>	<p><b>FROM</b> 01/09/07 <b>TO</b> 31/12/07</p>	<p>Foreign    Affair Ministry</p>
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